

SNJ BUSINESS PEOPLE

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Congratulations
to the SNJBP
40 Under
40 Award
Recipients

2014
Under 40
pages 37-41

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Up Front

Burris Construction
announces The Promotion
of Two Key Employees



William G. Burris III
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Gerard G. Law, joins Twin
Oaks Community Services
Board of Trustees



Gerard G. Law
Page 59

Benjamin A. Levin
Selected as a Franchise
Times Legal Eagle



Benjamin A. Levin
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Hampton Inn Woodbridge
Announces New Assistant
General Manager



Brittany Adams
Page 59

SNJBP's May Impact Award Winner:

Inspira Health Network operates 3 medical centers with 728 licensed beds, plus 60 ancillary facilities—with a medical staff of 1,100 and 5,000 employees

Network has 34,600 admissions annually and 168,000 ER visits

When South Jersey Healthcare and Underwood-Memorial Hospital announced their merger last year, the newly-created Inspira Health Network brought together more than 1,100 physicians from 3 medical centers and more than 60 locations to care for the residents of Gloucester, Salem, and Cumberland counties.

During Inspira's first year, the Network's Medical Centers Elmer and Vineland and its



Inspira Medical Center in Vineland, NJ

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Cooper Red Hot Gala Raises \$1.4 Million for Cooper Bone and Joint Institute

More than 800 people attended the 4th Annual Cooper Red Hot Gala

The Chairman of the Cooper Board of Trustees, George E. Norcross III, announced recently that The Cooper Foundation raised \$1.4 million at the Cooper Red Hot Gala to benefit the Cooper Bone and Joint Institute and set a record of raising a total of \$5.5 million over the past

four years to support research and patient care at Cooper University Health Care.

"We are extremely grateful for the generosity of our donors and their ongoing support for Cooper," said Norcross, who hosted the Gala. "The world-class Cooper

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Sandy Norcross wife of George E. Norcross III, chairman of the Cooper Board of Trustees

SNJBP May Roundtable: HR & Staffing

Our experts generally view the national, state, and regional economies as "improving"...but expect only "slow" drop in unemployment

Say hiring has picked up regionally... see increases in temporary, temp-to-hire, and direct placement services

As you probably know, every month we ask our supporters to help our readers by responding to what, we hope, are some thoughtful, real-world questions that can make a difference to business leaders in South Jersey.

This month, we're asking experts in the fields of Human Resources and Staffing to take a look at how we're doing and give us a reading on what they feel we can expect in 2014.

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In the Bull's Eye



Anthony Mongeluzo

As a child, he once stood on his head on concrete for 15 minutes to qualify for admission to a karate program...a school where he earned the first of two black belts...started his first business when he was 15, buying and selling video games and then sold that business a year... later to a company that was bought by Gamestop.

He once had four ear rings in his left ear...hit a 7-10 split at Showboat Casino when it still had a bowling alley...is the youngest person ever inducted into the Philadelphia 100 Hall of Fame... and has written a book, which is still sitting on his desk ("I'd like to get it published one day).

For more on the CEO of PCS, Anthony Mongeluzo, go to page 29.

This Month's SNJBP Reader Poll Results

Most of you (96%) go to work when you're sick, favor the legalizing the sale of marijuana in New Jersey (60%), and don't know your FICO score (62%)

more poll results on page 33

April 2014 Reader Poll

What story are you most "tired" or hearing or reading about? and more on p33



4040

2014 Under

Congratulations to the *SNJBP* 40 Under 40 2014 Award Recipients.

Thank you for your outstanding commitment and continued dedication to making South Jersey the best place to live, work and raise a family in the areas of business, leadership, arts and culture, education and philanthropy.

Justin Ackerman

Company Name: CONNER STRONG & BUCKELEW

Title: Vice President, Major Accounts

Age: 32

Education/

Experience: West Chester University of Pennsylvania

Personal Motto:

Always be closing.

Business Philosophy: Be honest with yourself, your family and your business dealings and success will follow.

Accomplishments: Board of Directors and Treasurer for Crossroads Programs, Past President of SJ Rainmakers, Past Board Member of the Ronald McDonald House of Southern New Jersey's Red Shoe Society.

People would be surprised to know: I have twin girls named Hailey & Kendall



Jeffrey T. Banasz Jr.

Company Name: Cook Maran & Associates

Title: Account Executive

Age: 37

Education/

Experience: I'm a graduate of Bishop Eustace Prep and the U.S. Naval Academy.

I served as an Artillery Officer in the Marine Corps and have been an Insurance Broker since 2008.

Personal Motto: You miss 100% of the shots you never take.

Business Philosophy: I want to be a business asset to my customers, not just someone who places insurance for them.

Accomplishments: In March 2003 I led a 58-man platoon, without casualties, during the invasion of Iraq.

People would be surprised to know: I build a 30X60 ice rink in my yard every winter for my children (and me) and pray for cold weather. This past winter was especially good!



Anthony K Bellia

Company Name: Bellia Office Furniture

Title: President

Age: 34

Education/Experience:

BA in Finance Rider University. GAP Program Drexel University. Coach for Dale Carnegie.

Personal Motto: Don't take life too seriously...

No one makes it out alive anyway

Business Philosophy: We grow the business by remaining true to our founder's principles: - Honesty and integrity - Mutual respect for each other - Commitment to superior customer service - Hard work and dedication - Fun and pride in what we do

Accomplishments: Currently serve on the Gloucester County Workforce Investment Board and the Comprehensive Economic Development Strategy committee; Taking over a third generation Family business and not messing it up (yet); Getting Engaged and buying a house with a girl from Wisconsin who makes cheese.

People would be surprised to know: I am a black belt in Tang Soo Do and I was pushed out of a perfectly good airplane twice; won't fall for that trick for a third time.



Kevin M. Bush

Company Name:

Source4Teachers & MissionOne

Title: President

Age: 38

Education/

Experience: Liberty University 2000 BS, President Source4Teachers & MissionOne 2007

Personal Motto: Play Hard, work harder

Business Philosophy: Every Action Has a Reaction, make it Positive

Accomplishments: 2012 Philadelphia Business Journal '40 Under 40', 2005-2007 Sodexo Inner Circle Award, and 2003 Aramark Circle of Excellence Club Level, Philadelphia.

People would be surprised to know: I enjoy a good Romantic Comedy



Rob Almond

Company Name: NEST International

Title: Chief Operating Officer

Age: 33

Education/

Experience:

- Undergrad:

Business Administration, The University of North Carolina at Greensboro

- Masters: MBA, St. Joseph's University

- Other: Six Sigma Green Belt Certification, Villanova University

Personal Motto: If it was easy, it wouldn't be called work

Business Philosophy: The key to growing a business is to build the best team possible. Hire people that are smarter than you. Most importantly, review your budgets regularly. A profitable organization is a healthy organization.

Accomplishments: Transformed a "9 to 5" operation to a true 24/7 organization that includes a highly dedicated work force to exceed each client's expectations. This, along with our healthy pipeline, has allowed NEST to have double digit percentage growth every year since 2009.

People would be surprised to know: I have officiated 2 weddings for very good friends of mine. One was in New Orleans and the other was in Delran.



Vincenzo Barone

Company Name: Bricco Coal Fired Pizza

Title: Co-Owner

Age: 37

Experience: I started in the kitchen at the age of eight, working alongside my father and other great Italian chefs. I spent every summer in Italy

working in various Italian Restaurants in the Naples region until I opened my first restaurant at the age of 18. Since then I have opened six more.

Personal Motto: Don't worry about yesterday or tomorrow...live for today...dream out loud!

Business Philosophy: Always approach a business decision like it's the last thing you need in your life. If it still makes sense, than do it and love it!

Accomplishments: Married with two beautiful children. Recently created a Coal fired Pizza concept, Bricco Coal Fired Pizza which opened on April 10th with plans to open five more in the next three years.

People would surprise to know: I've never had a Facebook and I love reading poetry, my favorite is Pablo Neruda.



Matthew Boyce

Company Name: AnnieMac Home

Mortgage

Title: Sales Manager

Age: 33

Education/Experience:

Graduated from Rider University in 2003 majoring in Marketing/Sales. Has worked in mortgage banking for over 10 years

Personal Motto: If you set expectations properly, you set yourself up to succeed.

Business Philosophy: I've found my parents were right about a lot of things... always tell the truth, shut up and listen and if you make that face long enough it will actually freeze that way.

Accomplishments: Has had the opportunity to help over 1000 families purchase their homes; As a member of the South Jersey Young Professionals Assoc.(SJYPA) I was able to bring on AnnieMac Home Mortgage as the presenting sponsor and help raise over \$40,000 this year for the Salvation Army; Was involved with Bras For a Cause to support breast cancer raising over \$10,000

People would be surprised to know: I know all the words to Rapper's Delight.



Reynold P. Cicalese, III

Company Name:

Alloy Silverstein

Title: Senior

Accountant

Age: 26

Education/

Experience:

Graduated Rutgers-Camden

University with degrees in Finance and Accounting

in 2009; Received a Masters in Taxation degree from Philadelphia

University in 2010; worked in public accounting since 2005

Personal Motto: Knowledge yields confidence, confidence yields speed

Business Philosophy: Be proactive, not reactive

Accomplishments: Graduated top of 2009 class at Rutgers Camden, received Top 30 CPAs Under 30 from NJSCPA in 2011

People would be surprised to know: I'm a big Dallas Cowboys fan...sorry

